



INTRODUCTION

Success is not measured based on the work we produce; it is measured based on the relationships we build. And without a clear strategy for working with these difficult people, we inevitably suffer and risk failure on the job and in our careers, and risk becoming jerks ourselves. Today, expert consultant and author of the book, *How to Work with Jerks: Getting Stuff Done with People you Can't Stand*, will share those strategies.

Please help me welcome Eric Williamson!