



Benefits of Conflict in the Workplace

Conflict Encourages New Thinking

Helps stimulate a new way of thinking. Considering a different point of view — which represents conflict — can open up new possibilities and help to generate new ideas that might otherwise have not been considered.

Conflict Raises Questions

Organizational conflict usually leads to a series of questions for those on both sides of any issues. Those questions can lead to new ideas and breakthroughs in thinking that can benefit individuals, departments and organizations. When there is no conflict, nothing changes. There is no need to question or challenge the status quo. Conflict represents an opportunity to reconsider, which can lead to breakthrough thinking.

Conflict Builds Relationships

Being agreeable is nice but encouraging conflict can actually strengthen relationships. Organizational conflict between individuals, departments and even competitors can help to build relationships through mutual understanding and respect. Learning to listen and listening to learn leads to insights valued by both sides in any conflict situation. Leaders who sincerely value the opinions and ideas of their subordinates are not only more effective leaders, but they are also considered more valuable by their employees. If an employee feels that management values his opinion, that employee will value his work more and overall morale will increase.

Conflict Opens Minds

Organizations that teach employees how to manage conflict effectively create a climate of innovation that encourages creative thinking and opens minds to new, previously unexplored, possibilities. Considering the possibility for new ways of approaching challenges and meeting the demands of a competitive business world can result in improvements that benefit staff as well as the organization.

Conflicts Beats Stagnation

Organizations that avoid conflict avoid change. Avoiding change is futile and can lead to the demise of even successful organizations. Companies that encourage staff to approach conflict in positive and productive ways, can beat the stagnation that opens the doors to competitors and challenges the ability to continue to provide customers with new and innovation solutions to meet their needs.





About the Author

Eric Williamson, author of *How to Work with Jerks*, professional development consultant, and President/CEO of Tailored Training Solutions, LLC, has a vision of success that is inherently different than most. With two decades of real-life, hands-on, in-the-trenches experience in both public and private sectors, Eric has worked with companies and institutions, both large and small, including Connecticut College, Maryland School of Nursing, Maryland Department of Labor, and the Society of Human Resource Management (SHRM).

Through his experience, Eric has learned that success is not about good grades, high IQ scores, or climbing up the corporate ladder. Eric believes that no matter how talented, gifted, or experienced, and no matter what role we serve or title we carry, our level of success is not measured based on the work we produce; it is measured based on the relationships we build. To that end, he works with organizations to build successful leaders by building stronger customer and workplace relationships.

Eric is available to present customized in-person, online, and hybrid trainings for your organization. Visit his website at [TailoredTrainingSolutions.com](https://www.TailoredTrainingSolutions.com) for scheduling details.

